| Service  | LEASEHOLD SALE   |
|--|--|
| Cost   | Sale Leasehold   |
|  | Value £ Fees £ VAT £   |
|  | 0-100k 775 155   |
|  | 101-200k 800 160   |
|  | 201-250k 825 165   |
|  | 251-500k 875 175   |
|  | 501-650k 1025 205  |
|  | 651-850k 1225 245  |
|  | 851-999k 1375 275  |
|  | 1m+ 1775 355   |
|  | Bank transfer fee £36 per transfer   |
|  | Other factors which would increase costs are implementing indemnity policies for example missing documents, planning permissions building regulations  |
|  | * Our fee assumes that:  |
|  | a. this is a standard transaction and that no unforeseen matters arise including for example (but not limited to) a defect in title which requires remedying prior to completion or the preparation of additional documents ancillary to the main transaction  |
|  | b. this is the assignment of an existing lease and is not the grant of a new lease   |
|  | c. the transaction is concluded in a timely manner and no unforeseen complication arise  |
|  | d. all parties to the transaction are co-operative and there is no unreasonable delay from third parties providing documentation   |
|  | no indemnity policies are required. Additional disbursements may apply if indemnity policies are required.   |
| Basis for<br>charges   | Fixed fees & Vat @ 20%   |
| Description of<br>and cost of any<br>likely<br>disbursements | <ul> <li>Disbursements are costs related to your matter that are payable to third parties, such as search fees. We handle the payment of the disbursements on your behalf to ensure a smoother process. There are certain disbursements which will be set out in the individual lease relating to the Property. The disbursements which we anticipate will apply are set out separately below. This list is not exhaustive and other disbursements may apply depending on the term of the lease. We will update you on the specific fees upon receipt and review of the lease from the seller's solicitors.</li> <li>Anticipated Disbursements*</li> <li>Office Copy Entry Fee £7.80 per registered title</li> </ul> |
|  | • Obtaining up to date ground rent information/freehold pack – This fee if chargeable is set out in the lease. Often the fee is between £100.00 and £200.00 & Vat  |
|  | • Obtaining the management pack from the management company Often the fee is between £100.00 and £300.00 & Vat   |

|  | <ul> <li>Deed of Covenant fee – This fee is provided by the management company property and can be difficult to estimate. Often it is between £100.00 and Vat</li> <li>Identification Documents £15.00 plus VAT per client</li> <li>*These fees vary from property to property and can on occasion be significant than the ranges given above. We can give you an accurate figure once we have your specific documents.</li> <li>You should also be aware that ground rent and service charge are likely to app throughout your ownership of the property. We will confirm the ground rent at the property.</li> </ul>                | £250.00 &<br>ly more<br>e sight of<br>ly |
|--|---|--|
| Additional<br>Information<br>regarding<br>potential fees | anticipated service charge as soon as this we receive this information.<br>We have provided you with an illustration of our conveyancing fees and antici<br>expenses associated with your proposed transaction. However, there can be c<br>circumstances where other optional services may be requested by you or requ<br>fulfil your instructions. For complete transparency, we set out below our fixed<br>menu of optional conveyancing services. In those cases, no additional work wi<br>carried out until we have agreed the fees or charging mechanism with you firs<br>be charged on these fees at the current variable rate. | ertain<br>iired to<br>price<br>Il be     |
|  | Alteration of Register fee<br>For altering your records at the Land Registry at your specific request or to<br>correct a defect.  | £50                                      |
|  | Appointing an additional Trustee fee<br>For preparing documentation appointing a further Trustee, to enable the<br>sale to proceed.   | £75                                      |
|  | Arranging Indemnity Insurance fee<br>To repair a defective legal title or other insurance coverage as required.   | £75                                      |
|  | Auction fee<br>For creating your sale legal information pack to your auctioneer's<br>specifications.  | £300                                     |
|  | Cheques Returned Unpaid fee<br>If your cheque bounces.  | £35                                      |
|  | <b>Cheques to a Third-Party fee</b><br>For issuing a cheque to a non-standard third party on completion at your specific request.   | £35                                      |
|  | <b>Companies House Search fee</b><br>For obtaining Companies House documentation for the Buyer's lawyer.  | £20                                      |
|  | <b>Contract Race fee</b><br>Drafting an additional contract and issuing a separate legal pack for a contract race.  | £250                                     |
|  | <b>Deed of Grant Approval fee</b><br>For approving or varying a Deed of Grant regarding legal rights of way.  | £150                                     |
|  | <b>Deed of Grant Variation fee</b><br>For varying a Deed of Grant regarding legal rights of way.  | £400                                     |
|  | Electronic Money Transfer fee   | £30                                      |

| Evidence of debt removal feFunction of react regimentsEvidence of debt removal feF40Land Registry records.f15Funds BACS Transfer feef15For transferring money by a BACS transfer within 3 days.f15Help to Buy Redemption feef150Dealing with the Help to Buy agency to remove their secured legal chargef150from your property.f200Houses in Multiple Occupation feef200For the extra work required regarding enquiries on your HMO Licence.f200Housing Association feef200Requesting information from a Housing Association to meet Buyer's Lawyersf150requirements.f100International Bank Transfer feef100For transferring money electronically abroad.f200Key Undertaking feef250Preparation or approval of a key & access undertaking, enabling the Buyerf250For approving or varying a Deed extending the Lease term.f200Lease Extension approval feef200For transfer feef190For transfer feef190For transfer feef210For transfer feef210For transfer feef190For transfer feef2100For transfer feef210For transfer feef21  | For transferring money by CHAPs transfer or Faster Payment.                    |      |
|---|--|------|
| Providing evidence, at your request, of removal of your secured debt from<br>Land Registry records.£40Funds BACS Transfer fee<br>For transferring money by a BACS transfer within 3 days.£15Help to Buy Redemption fee<br>Dealing with the Help to Buy agency to remove their secured legal charge<br>from your property.£100Houses in Multiple Occupation fee<br>For the extra work required regarding enquiries on your HMO Licence.£200Housing Association fee<br>Requesting information from a Housing Association to meet Buyer's Lawyers<br>for transferring money electronically abroad.£100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£250Lease Extension approval fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Lease Extension approval fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Lease Extension approval fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Lease Extension approval fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Lease Extension approval fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Lease Information on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£100Management Enquiries on a Freehold Property fee<br>requirements.£200Management Enquiries fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Marger of Titles fee<br>For merging your freehold and leasehold title at the La |  |      |
| For transferring money by a BACS transfer within 3 days.£15Help to Buy Redemption fee<br>Dealing with the Help to Buy agency to remove their secured legal charge<br>from your property.£150Houses in Multiple Occupation fee<br>For the extra work required regarding enquiries on your HMO Licence.£200Housing Association fee<br>Requesting information from a Housing Association to meet Buyer's Lawyers<br>requirements.£150International Bank Transfer fee<br>For transferring money electronically abroad.£100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£250Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£100Lease Extension preparation fee<br>For transferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£100Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£100Name Declaration for<br>For prepring a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£100Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if<br>E155£250  | Providing evidence, at your request, of removal of your secured debt from      | £40  |
| Dealing with the Help to Buy agency to remove their secured legal charge<br>from your property.£150Houses in Multiple Occupation fee<br>For the extra work required regarding enquiries on your HMO Licence.£200Housing Association fee<br>Requesting information from a Housing Association to meet Buyer's Lawyers<br>requirements.£150International Bank Transfer fee<br>For transferring money electronically abroad.£100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£75Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For orbaining the Landler fee<br>For orbaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Mame Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£100  |  | £15  |
| For the extra work required regarding enquiries on your HMO Licence.E200Housing Association fee<br>Requesting information from a Housing Association to meet Buyer's Lawyers<br>requirements.£150International Bank Transfer fee<br>For transferring money electronically abroad.£100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£75Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£250For preparing a Deed extending the Lease term.£400Lease Extension preparation fee<br>For ransferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£165Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£200Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£100  | Dealing with the Help to Buy agency to remove their secured legal charge       | £150 |
| Requesting information from a Housing Association to meet Buyer's Lawyers£150requirements.£100International Bank Transfer fee<br>For transferring money electronically abroad.£100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£75Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£250Lease Extension preparation fee<br>For preparing a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£100Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150  |  | £200 |
| For transferring money electronically abroad.É100Key Undertaking fee<br>Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£75Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£250Lease Extension preparation fee<br>For preparing a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For otharing your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£165Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£100Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£100Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£250Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   | Requesting information from a Housing Association to meet Buyer's Lawyers      | £150 |
| Preparation or approval of a key & access undertaking, enabling the Buyer<br>access before completion.£75Lease Extension approval fee<br>For approving or varying a Deed extending the Lease term.£250Lease Extension preparation fee<br>For preparing a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For transferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£100Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£150Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150  |  | £100 |
| For approving or varying a Deed extending the Lease term.£250Lease Extension preparation fee<br>For preparing a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For transferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£100Merger of Titles fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£120Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   | Preparation or approval of a key & access undertaking, enabling the Buyer      | £75  |
| For preparing a Deed extending the Lease term.£400Legal Aid Charge Transfer fee<br>For transferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£100Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   |  | £250 |
| For transferring your Legal Aid charge to your new property on completion.£190Licence to Assign fee<br>For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150  |  | £400 |
| For obtaining the Landlords written permission to transfer the property to<br>your buyers.£150Management Enquiries on a Freehold Property fee<br>Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   |  |      |
| Requesting these to meet Buyer's lawyers requirements.£165Matrimonial fee<br>Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150  | For obtaining the Landlords written permission to transfer the property to     |      |
| Dealing with separate matrimonial solicitors or a non-occupying co-owner<br>on a sale.£200Merger of Titles fee<br>For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   |  |      |
| For merging your freehold and leasehold title at the Land Registry at your<br>specific request.£100Name Declaration fee<br>For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if£150   | Dealing with separate matrimonial solicitors or a non-occupying co-owner       |      |
| For preparing a Declaration for Land Registry to resolve a name discrepancy<br>on your title.£25Power of Attorney or Court Order fee<br>For checking the Power of attorney or Court Order is valid, and registered, if<br>£150  | For merging your freehold and leasehold title at the Land Registry at your     |      |
| For checking the Power of attorney or Court Order is valid, and registered, if £150   | For preparing a Declaration for Land Registry to resolve a name discrepancy    |      |
|   | For checking the Power of attorney or Court Order is valid, and registered, if |      |

| <b>Private Mortgage fee</b><br>For liaising with a private owner of a secured charge, to remove it from your registered title.                   | £150 |
|--|------|
| <b>Reconstitution of Title fee</b><br>Reconstructing a legal title, for registration by Land Registry, when evidence<br>of ownership is absent.  |      |
| <b>Restriction fee</b><br>Dealing with removal or registration of a Notice or Restriction on your legal<br>title.                                | £125 |
| <b>Retention administration fee</b><br>Dealing with retentions of service charge etc on Leasehold Properties, at the<br>Buyer's lawyers request. | £100 |
| Share Transfer fee<br>Handling the transfer of your Share Certificate or Membership in a<br>Management Company.                                  | £50  |
| Solar Panels fee<br>For checking, assigning or rectifying a lease of solar panels on your property.  | £150 |
| <b>Staircasing fee</b><br>For handling the process which increases your ownership share in a Housing<br>Association owned property.              | £150 |
| Stamp Duty Land Tax (SDLT. Staircasing fee<br>For completing and submitting the SDLT forms to HMRC when you staircase.                           | £75  |
| <b>Statutory Declaration fee</b><br>Drafting a Statutory Declaration to address a title defect or shortcoming.                                   | £75  |
| Subject Access Request fee<br>For sending you personal data from your file; this is a set statutory fee.   |      |
| <b>Third Party Lawyer fee</b><br>Dealing with different lawyers who act for you on related transactions e.g.:<br>remortgage, probate.            |      |
| <b>Transfer of Part fee</b><br>For preparing or approving a TP1 Transfer Of Part of your land, which will<br>create a new, separate legal title. |      |
| <b>Undertaking fee</b><br>Request to give a legal undertaking on ID to the Buyer's Lender.   | £50  |
| Unregistered title fee<br>Covering the additional legal work involved on a Property that is not yet<br>registered at the Land Registry.          |      |
| <b>Unrepresented Party fee</b><br>For advising you of the implications of selling to a buyer who isn't using a<br>lawyer.                        | £100 |
| Upgrading Title fee  | £50  |

|                             | Voluntary Registration of a Property£150Land registry fees based on the value of the property will apply.  |
|-----------------------------|--|
|                             | DisbursementsBankruptcy Searches£2.90 per searchID and Source of Funds Check£14.40 per personLand Registry pre completion search£3.90 per searchAdditional Office Copies£3.90 per documentElectronic signature Fee£4.80 per deedCompanies House submission fee£15.00 per charge document   |
| Key stages of<br>the matter | The precise stages involved in the sale of a residential leasehold property vary according to the circumstances. However, below we have suggested some key stages that you may wish to include:<br>The precise stages involved in the sale of a residential leasehold property vary according to the circumstances.  |
|                             | <ul> <li>to the circumstances. However, below we have suggested some key stages that you may wish to include:</li> <li>Take your instructions and give you initial advice</li> </ul>   |
|                             | Download Land Registry Documents and review the property title   |
|                             | <ul> <li>Draft contract documents and sent to the buyers solicitors</li> <li>Deal with any enquiries raised by the Buyers solicitors</li> </ul>  |
|                             | <ul> <li>Apply for freehold and management packs from the freeholder and<br/>management company</li> </ul>   |
|                             | <ul> <li>Deal with any additional enquiries which may be raised by the buyers solicitors<br/>which will need to be passed to third parties such as freeholders and<br/>management companies</li> </ul>   |
|                             | Obtain further planning documentation if required  |
|                             | Give you advice on all documents and information received  |
|                             | Send final contract to you for signature   |
|                             | Agree completion date (date from which you own the property)   |
|                             | <ul> <li>Exchange contracts and notify you that this has happened</li> </ul>   |
|                             | <ul> <li>Deal with any ground rent and service charge apportionments</li> </ul>  |
|                             | Complete sale  |
|                             | <ul> <li>Discharge any mortgages of charges registered against the property.</li> </ul>  |
|                             | <ul> <li>Discharge any outstanding ground rent or service charge arrears with the<br/>freeholder or management company</li> </ul>  |
| Timescales                  | How long it will take from your offer being accepted until you can move will depend on a number of factors. The average process takes between 14-18 weeks. It can be quicker or slower, depending on the parties in the chain. For example, if you are a first time buyer, purchasing a new build property with a mortgage in principle, it could take 6-8 weeks. However, if a leasehold property requires an extension of the lease, this can take |

| significantly longer, between 4 and 6 months. In such a situation additional charges |
|--|
| would apply.   |